

**Minutes of the Regular Meeting of the Greene County Emergency  
Medical Services Board  
September 17, 2019**

The regular meeting of the Greene County Emergency Medical Services Board was held in the Commissioners' Room of the Greene County Courthouse on September 17, 2019 at 10:30 a.m. Present were Ed Michael, Joe Huntington, Brad Norton, Mike Hasler, David Doane, Troy Gaither, Board's Attorney Marvin Abshire, Commissioners Rick Graves and Nathan Abrams and Medical Account Services, Inc. representatives Layton Wall and Linda Trader.

The meeting was called to order by President Ed Michael. There was submitted for review and approval the Minutes of the June 18, 2019 regular meeting; Minutes from the July 24, 2019 special meeting; and Minutes from the August 2, 2019 special meeting. After review, a motion was made by Brad Norton and seconded by Troy Gaither to waive the reading and approve the Minutes as presented. The motion passed unanimously.

The Board reviewed the ambulance revenues for the 2019 year through August 31, 2019, totaling \$1,146,739.81. This is an average of \$143,342.47 per month.

The Board also reviewed the Run Status-2019 report through August 31, 2019. Troy Gaither requested that the next report include a breakdown on Greene County Hospital transports and transport destinations.

The Board further reviewed the Mileage and Engine Hours report. The existing trucks are having recurring repair issues. The Board would like to consider going back to gas operated trucks instead of diesel trucks when the budget allows. After discussion, the Board requested that an hour meter be placed on E-4.

Medical Account Services, Inc. (MASI) representatives Layton Wall and Linda Trader addressed concerns raised by the Board regarding reduction of revenues. MASI re-worked the aging reports from January 2018 to July 2019 to ensure billables were not missed. MASI also reviewed the ambulance runs for 2015-2019. The major decrease in revenues was in 2017. The regular runs, specialty care transports, and non-emergent runs have all decreased and the closure of two local nursing homes have had a negative impact on revenues. MASI offered to provide monthly reports to Greene County for better tracking. Brad Norton would like to have a breakdown of specialty runs and ALS runs on a monthly basis from MASI. The good news is that the 2019 projected figures show an increase over 2018.

MASI indicated that an approach to consider increasing revenues would be to encourage ambulance services for non-emergent runs versus encouraging private vehicle transportation. MASI believes that the government shut-down in February 2019 factored in the low and delayed revenues. Layton Wall said he would be glad to come back in January to re-visit the numbers.

MASI further reported that they currently use Collection Associates as a collection agency for Greene County. In prior years, a former board did not want to change companies when MASI suggested it. MASI prefers to use IMC Credit out of Indianapolis. MASI believes IMC collects more and are easier to work with even though the two agencies are sister companies. The Board agreed that MASI should use their discretion on which collection agency to use. IMC Credit charges 33% of the amount collected, but there is no upfront fee.

Troy Gaither inquired if MASI reviews the charts provided by the Greene County Ambulance to check for missed coding or billing lines. Linda believes that the Greene County Ambulance Service provides all necessary information.


David Doane brought to the Board's attention a grievance by a new female paramedic. She is uncomfortable with the sleeping arrangements at E-3 Linton since the space does not allow for males and females to have separate sleeping quarters. The Board determined that David Doane should handle the situation.

The Board agreed it might be a good idea to have another meeting before the end of the year. Therefore, a special meeting is scheduled for December 17, 2019 at 10:30.

The next item of business was establishment of meeting dates for the year 2020. After discussion, the Board agreed to meet quarterly on the third Tuesday of January, April, June and September; more specifically on the following dates: January 21, 2020, April 21, 2020, June 16, 2020, and September 15, 2020 at 10:30 a.m.

There being no further business, Mike Hasler made a motion and was seconded by Brad Norton to adjourn. The motion passed unanimously.

APPROVED this 25th day of November, 2019.

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Marvin R. Abshire, Secretary